



"THE GRAIN STATION"

The Newsletter for Grain Customers Located on the Former IC&E

June 26, 2009

	<u>JUL 09</u>	<u>AUG 09</u>	<u>SEPT 09</u>	<u>OCT 09</u>
CAR ORDER LIMIT (ICE)	600	500	500	800
REMAINING CARS AVAILABLE	63	260	260	784
STANDBY'S ON ORDER	n/a	n/a	n/a	n/a

WEEK	# CARS ON ORDER
CARRYOVERS	0
Jun 28 – Jul 04	160
Jul 05 – Jul 11	95
Jul 12 – Jul 18	130
Jul 19 – Jul 25	134
Jul 26 – Aug 01	58
Aug 02 – Aug 08	56
Aug 09 – Aug 15	56
Aug 16 – Aug 22	56
Aug 23 – Aug 29	56
Aug 30 – Sep 05	56
Sep 05 – Sep 11	56
Sep 12 – Sep 18	56
Sep 19 – Sep 25	56
Sep 26 – Oct 02	56

ORDERS: The above orders do NOT include the cars that the IC&E Railroad sometimes provides for our KCS Bullet Trains, however, they DO include estimates for cars utilized in feed ingredient service.

NET WEIGHTS ON BILLS OF LADING

As you are probably aware, much of our fleet now consists of high capacity, 286,000 lbs maximum gross weight limitation equipment. These cars can carry anywhere from 4% (sunseeds) to 9% (corn, beans, wheat, etc) more than our standard covered hoppers.

If you have origin weights, please make sure that these are accurately reported on the original bill of lading. If you use estimated weights, please make sure that these are reported as close as you can to the actual weight. This is extremely important when planning for our locomotive power for our train sets, as we may have to add locomotive power or reduce train size to accommodate moving the train as safely and efficiently as possible.

BAD ORDER PROCESS

To ensure that our equipment fleet is properly maintained, we ask that shippers provide the car number and a description of the problem when bad ordering a car. If a detailed description of why the car is being bad ordered is not provided, the issue may not be readily visible to the repair crew upon inspection and may not be corrected.

You can call Customer Service (866/275-8396), fax (866/777-9942) or email: CustServ@dmerail.com with the car number and description of the problem.

Providing this info in a timely manner will enable DME to take the proper steps to ensure the maintenance is done to correct the problem as soon as possible.

FUEL SURCHARGE

For the month of May 2009, the national average price of on-highway diesel fuel as reported by the Energy Information Administration in the Department of Energy was \$2.227 per gallon.

Therefore, those rate authority documents governed by the DME 9001 or ICE 9015 series fuel surcharge tariffs will have a 10% fuel surcharge for the month of July 2009. As a reminder, there is an 10% fuel surcharge for the month of June 2009.

Those rate authority documents governed by the CARH 9002 series mileage fuel surcharge tariff will have a **\$.06 per mile fuel surcharge for the month of July 2009**. As a reminder there is a \$.06 per mile fuel surcharge for the month of June 2009..

If you have any questions, comments, etc, please contact me:

JoAnne Mortenson
Director – Marketing, Food, Grain & Grain Products
DM&E Railroad
PO Box 521
Chanhassen, MN 55317
Phone: (952) 472-8080
Fax: (952) 472-8081
Cell: (605) 321-8441
email: jmortenson@cedaramerican.com

THANK YOU FOR YOUR BUSINESS! WE APPRECIATE IT AND WILL WORK HARD TO MAINTAIN IT!