



APPOINTMENT ANNOUNCEMENT

DATE: September 9, 2005

TO: All DM&E, IC&E and CARH Employees

FROM: Traci Lund, Director of Human Resources

RE: Assistant Vice President of Customer Service and Equipment Management

John Gabel has been promoted to the position of Assistant Vice President Customer Service and Equipment Management with headquarters in Sioux Falls, SD. John is responsible for equipment management, daily car orders and distributions. He also negotiates with other railroads for car hire rates, maintains and re-negotiates car leases, assists the car hire accounting department with monthly forecasting and updates the UMLER file. John will also oversee the Customer Service department, and will report to Ed Terbell, Executive Vice President – Operations.

John began his railroad career in 1968 with the CNW at Mason City as a yard clerk. He has held various positions including Superintendent of Industry and Yard Systems in Chicago. John joined the DM&E in 1992 as Manager of Stations and Customer Service. He has promoted to General Manager of Rail Car Fleet in 1999.

**Please join me in congratulating John on his promotion as
Assistant Vice President of Customer Service
and Equipment Management!**